

Mentor Name Clare Whalley

Pen Portrait

I have worked as a mentor for the past 5 years and run a successful coaching business. I'm passionate about helping individuals improve their own skills in order to increase their business profitability and enjoyment for what they do. I have experience of many industries across sales, service and team management and believe success is achieved by the use of excellent communication skills and a willingness to keep changing and developing.

What is your greatest achievement so far?

Having my daughter, Isabelle. The whole experience was and is truly miraculous.

Name an organisation (other than your own) that you see as the perfect one and why?

Homesense, sister company of TK Maxx. Modern and totally unique furniture; at an affordable price, constantly changing, with professional, knowledgeable staff delivering excellent service.

Name a business leader that you admire and why?

Lord Alan Sugar, started with little capital, innovative from the outset, evolved with the times and hard working.

Why are you passionate about mentoring?

I love seeing the dramatic and positive changes people make to their working and personal life once they apply mentoring techniques.

Who or what has been your greatest inspiration?

My husband who has been running his own successful business since he was 21. Always remains positive and calm under pressure.

Professional Qualifications:

1997 BA (Hons) English & Education, University of Wolverhampton
1997 TESOL, Grade 1, Hogeschool Holland
2007 NLP Practitioner Accredited, Time Line Therapy, Hypnosis, Kanousei
2009 A1 Assessor, University of Plymouth
2011 Ptlls – Preparing to teach in the Lifelong Learning Sector, Bourneville College.

Experience:

Running my own training and coaching business since 2007, prior to which I was a Team Manager in BT, managing a team of 25 people and the largest mobile account in Europe. Previously working as an Account Manager in a sales role looking after Government organisations.

Skills and Expertise:

I have worked with individuals on many areas; such as, presentation skills, career development, business growth and communication skills. All of which are closely linked. I thrive on getting results and achieving success. I mentor individuals to help them understand, set and achieve their goals.