

Mentor Profile

Mentor Name Lynn Galletly

Pen Portrait

I've been a Management & Organisational Development Consultant since 1991 operating in a wide range of private and public sector companies. I originally trained as a Careers Counselor and am RSA Counseling skills trained. My key focus is on challenging and supporting Senior Managers through mentoring, coaching and workshop / training activity to improve Business Practice by developing themselves and their people in order to maximise performance. I am passionate about the importance of people in securing organisational success, developing high performing, effective Managers and Directors who provide the service their teams deserve to perform effectively, challenging Director / Manager skills and behaviors and enabling them to 'do things differently' or 'do different things' for the benefit of the business and their people.

I have a lively, personable, outgoing and practical approach to improving organisational and individual client performance, and pride myself on strong communication and interpersonal skills in facilitating effective, focused team and 'one to one' activity.

What is your greatest achievement so far?

Professionally, having a successful business.
Personally, performing on stage as part of a Salsa dance team!

Name an organisation (other than your own) that you see as the perfect one and why?

At one time, I would have said Premier Foods because they embraced TQM (at the time) and absolutely engaged and empowered their people to succeed.

Name a business leader that you admire and why?

A CEO called Jonathon Vellacot because he has transformed his organization (market share, size, culture and ethos) through consistently battling challenges and courageously making changes. He has a keen eye on profit without compromising quality but listens to his people, has strong underpinning values and believes in maximizing the contribution and effectiveness of his people – however he can. He is truly admirable.

Why are you passionate about mentoring?

In a nutshell because it works! It is extremely satisfying, motivating and enjoyable to watch mentoring change people's behaviour, their lives, their achievements and those with whom they interact.

Who or what has been your greatest inspiration?

Three things: Firstly, a variety of people who have believed, motivated, encouraged and given me opportunities to grow and shine. Secondly, never wanting to regret having NOT done something and thirdly, Henry Ford's quote 'Whether you think you can or think you can't – you're right'

Professional Qualifications:

Diploma in Careers Guidance
RSA Certificate in Counselling Skills
Various Assessment qualifications and vocational training related to Investors in People
I am about to embark on ILM 7 Executive Coaching

Experience:

I have coached and mentored since 1991. My clients (a long and extensive list) have ranged from CEO / Director level to Supervisory level and from Corporate Blue Chip organizations, Public Sector bodies to Small Business Leaders.

Skills and Expertise:

I have strong counselling support skills and I am comfortable both empathizing and challenging. I aim to enable and motivate people to take responsibility for their own learning, development and improvement.
I have a flexible 'can do' attitude.
I am focused, determined and I like to secure results but think it important to have fun on the way!